

STANLEY J WARREN

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EXPERIENCE

2017-2020 **JOSEPH PHARMACY** New York, NY

Vice President Pharmacy Operations

- Co-lead development of 2 pharmacies, 50 employees across 8 teams. Directed marketing, operations, purchasing, and sales initiatives that added \$2M ARR, and reduced annual inventory expenses by \$1M+.
- Overhauled med-sync policy and program practices adding automation & technology increasing program capacity by 500%. Adherence increased 40% and maintenance refill frequency rose 20%.
- Programmed vaccination billing & data entry macros to reduce errors, audit risk, and input time by 90%. As a result vaccine capacity expanded 400%, added \$320k ARR, and saved 80k from annual the payroll budget.
- Facilitated opening of new pharmacy 3 months ahead of schedule by directing the completion of accreditations, contracts, credentialing, licensing, and technology using Microsoft Office and Monday.
- Collaborated w/ key internal and external stakeholders to develop and communicate COVID-19 continuity practices to ensure the safety of patients and staff while keeping the business operational.

2002-2017 **CVS HEALTH** New York, NY & Charleston, SC

General Manager (2014-2017)

- Produced revenue 30%, promoted 15 employees, and improved the store's district ranking from 16th to 2nd.
- Implemented pharmacy cross-training for 100% of store employees eliminating overtime use from budget planning entirely and improved business operations KPI's by an average of 25%.
- Spearheaded sales and operational strategies in collaboration with key stakeholders to improve OTC & RX dept by \$1M ARR and have 80% of categories in-store outperform company averages by greater than 10%.

Pharmacy Technician Manager CPhT (2002-2014)

- Reorganized Rx Dept systems improving operational efficiency, inventory management, regulatory compliance, and customer service levels. KPIs saw average increases of 25%, prescription volume rose 10%.
- Achieved a company ranking of #14 of 7400+ stores through weekly analysis of feedback, people management, and implementing 90% of patient suggestions.
- Impacted the lives of 1M+ patients with an emphasis on expedient communication, accurate billing, integrity, superior customer experience, and removing patient barriers.

OTHER RELEVANT EXPERIENCE

2021-2021 **NUDE PHARMA** Miami, FL

Co-Founder & CEO

- Launched entrepreneurial framework to bring accessibility, affordability, and transparency to the pharmaceutical industry. Aimed to bring generic epinephrine shots to market for \$50 or less.
- Developed branding, website, marketing materials, and market capacity projections to influence investors.

2012-2020 **REQUIEM FISHING - 501(C)3 NON-PROFIT ORGANIZATION** Charleston, SC

Founder & Executive Director

- Founded a nonprofit organization dedicated to the conservation, education, and research of sharks. Led team of 7 researchers to tag and release ~1000 sharks resulting in 5 articles written/published on organizations' efforts.
- Developed social media presence of +10k fans mainly using technology to automate the publishing processes.

EDUCATION

ROGER WILLIAMS UNIVERSITY Bristol, RI

B.S. Finance and Financial Management, note: final credits finished at Ashford University

SKILLS

- Skills: Business & Finance operations, Organization Management, Cross-Functional Team Leadership, People Management, Change Management, Project/Program Management, Verbal/Written Communication, Microsoft Office, Information Systems
- Certifications: PTCB National Pharmacy Technician Certification, ASHP South Carolina